

DID YOU KNOW...

...the government spends over **\$200 Billion** every year for goods and services?

...the largest acquisition category for the government is contracts for services (\$78 Billion); followed by supplies and equipment (35%); agriculture, transportation, communications, utilities and finance (19%); construction (7%) and wholesale/retail (3%)?

...EXECUTIVE ORDER 13157 was signed by the President on May 23, 2000 specifying that all procuring agencies are required to achieve a goal of **not less than 5%** for all prime and subcontract awards to be awarded to women owned small businesses each fiscal year?

...despite the 5% goal, last year only **2.3%** (\$4.6 Billion) was awarded to women owned small businesses?

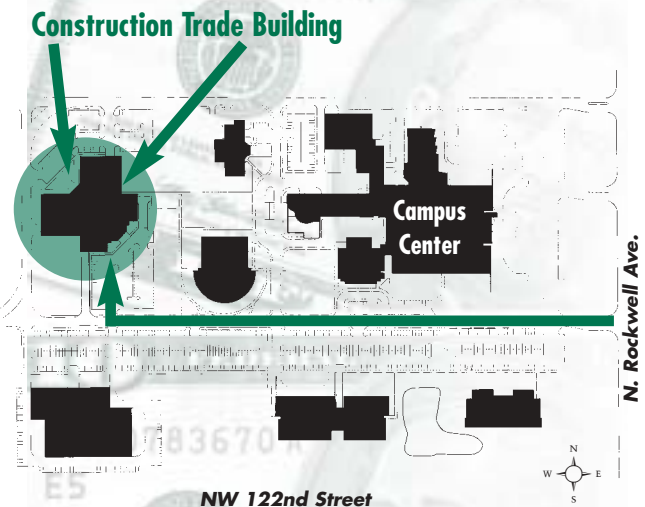
...most government agencies are **looking** for women owned small businesses since only four major procurement agencies exceeded their 5% goal?

**IS YOUR COMPANY
MISSING OUT ON
BILLIONS OF DOLLARS
BEING SPENT WITH
WOMEN OWNED
BUSINESSES?
\$\$\$\$\$\$\$\$**

Procurement Conference for Women Owned Businesses

May 14, 2002
8:00am until 5:00pm

Francis Tuttle Technology Center
Construction Trade Building
12777 N. Rockwell
Oklahoma City, Oklahoma



PRE-REGISTER NOW

\$49.00*

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***\$59.00 day of event**

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Terry Neese Center for Entrepreneurial Excellence
2709 West I-44 Service Road
Oklahoma City, OK 73112

Phone 405.601.1930
Fax 405.601.1935
info@helpyourbiz.org
www.helpyourbiz.org



2002 Procurement Conference for Women Owned Businesses

May 14, 2002

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Technology Center
Construction Trade Building
12777 N. Rockwell
Oklahoma City, Oklahoma

Sponsored by:
Tinker Air Force Base
FAA-Mike Monroney Aeronautical Center
Francis Tuttle Technology Center
Terry Neese Center
for Entrepreneurial Excellence

8:00 – 8:30	Registration
8:30 – 8:40	Welcome by Kay Martin, Superintendent/CEO Francis Tuttle Technology Center
8:40 – 8:45	Introduction by Tammy Allard, Director Terry Neese Center for Entrepreneurial Excellence
8:45 – 9:15	Past, Present & Future – Procurement Opportunities for Women Business Owners Terry Neese, President Women Impacting Public Policy (WIPP) Co-Founder – Grass Roots Impact, Inc. CEO/Founder – Terry Neese Personnel Services
9:15 – 9:30	Who Is the “Government”? How Do They Make Purchases? What Kind of Products Do They Buy? Judy Robbins – Francis Tuttle Commerce Development Center
9:30 – 10:15	PANEL DISCUSSION Federal Agencies – Military Tinker Air Force Base Altus Air Force Base Fort Sill Army Base Army Corp of Engineers Tinker IMPACT Cards
10:15 – 10:30	SPOTLIGHT BUSINESSES* Brenda Foster, President Federal Contractors – Houston, TX and/or Peggy Shreve, Chief Executive Officer Frontier Electronic Systems, Inc. – Stillwater, OK and/or Susie Southwell, Chief Executive Officer Southwell Laboratory – Oklahoma City
10:30 – 10:45	Break with Exhibitors

*Panelists and business owners listed are subject to change without notice.



<p>10:45 – 11:30</p>	<p>PANEL DISCUSSION Federal Agencies – Civilian Federal Aviation Administration (FAA) Veterans Administration (VA) General Services Administration (GSA) FAA Purchase Cards</p>
<p>11:30 – 12:00</p>	<p>SPOT LIGHT BUSINESSES* Roberta Carver-Carson, President/CEO FOUR WINDS Services, Inc. – Altus, OK and/or Regina Smith, Owner Trans-Tel Central, Inc. – Norman, OK</p>
<p>12:00 – 1:00</p>	<p>NETWORKING LUNCH Featured Speaker Lindy Ritz, Director Mike Monroney Aeronautical Center</p>
<p>1:00 – 1:15</p>	<p>PANEL DISCUSSION - STRATEGIC ALLIANCES – Prime vs. Subcontractor Lockheed Martin – Gerry Cartwright, Ft. Worth, TX Boeing Aerospace Operations, Inc. – Julianna Simpson, Oklahoma City, OK</p>
<p>1:15 – 2:00</p>	<p>U.S. Small Business Administration - Office of Government Contracting Ft. Worth, TX</p>
<p>1:15 – 2:00</p>	<p>PANEL DISCUSSION – State Agencies Department of Central Services Department of Transportation Department of Education Department of Tourism Department of Human Services</p>
<p>2:00 – 2:30</p>	<p>SPOT LIGHT BUSINESSES* Jan Barrick, Owner Alpha Plus Learning Systems, Inc. – Oklahoma City, OK and/or Kathleen Patton, Owner Kathleen Patton & Associates, Inc. – Oklahoma City, OK and/or Bonnie Swayze, President Alliance Rubber Company – Hot Springs, AR</p>

2:30 – 2:45 Break with Exhibitors

2:45 – 3:30

- PANEL DISCUSSION –
Special Programs & Benefits
U.S. Small Business Administration –
Dottie Overall, Director
 - Pro-Net System
 - Historically Underutilized Business (HUB) Zone
 - 8(a) Minority Enterprise Programs
 - Small Disadvantaged Businesses (SBD)
- Stillwater National Bank
Jackie Randall
 - SBA Loans, Lines of Credit & CAPLINES
- Oklahoma Department of Commerce –
Joy Burgess
 - Women Owned Business Certification
- City of Oklahoma City Planning
Commission – Carl Friend
 - Empowerment Zone

3:30 – 4:00

- HOW TO GET STARTED
Procurement Technical Assistance Center (PTAC) – Dana Harwell, Duncan, OK

4:00 – 5:00

- SCHEDULED MEETINGS WITH VENDORS & NETWORKING

I am interested in meeting with the following agencies at this conference:

Pre-Register NOW for \$49.00* at www.ft-cdc.com

Name _____

Phone

Company Name

Address

City

Check One: ☐ MasterCard ☐ American Express ☐ VISA ☐ Discover ☐ Check Enclosed (payable to: Terry Neese Center)

Credit Card #

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For more information, or to register by phone contact Becky at (405) 601-1930 or fax (405) 601-1935